

#### Presentation for Bondholders Meeting 07 December 2017



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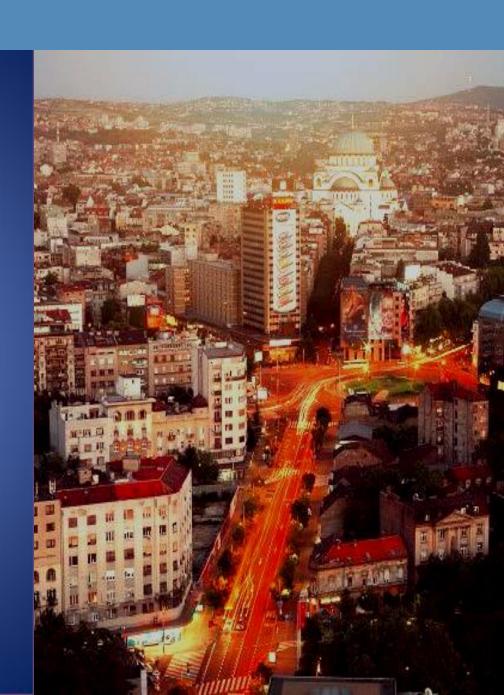
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The board and management estimate that there are significant doubts regarding the Company's ability to serve its entire debt according to the repayment schedule

#### AGENDA

#### Company Overview

- Capital Markets & Debt Restructuring
- Projected Cash Flows



#### **Company Overview**

ALL DESCRIPTION OF TAXABLE PARTY.

#### **Portfolio Summary by Country**

## Total portfolio of 9 assets in five countries

2<sup>(2)</sup>

India

Poland

**2**<sup>(1)</sup>

3

Romania

Greece

In June 2017 the Company has signed preliminary agreement to sale part of the plot in Łódź.

Serbia

In December 2015, a Sale Agreement to sell 100% of Plaza's holding in the Indian SPV, which holds the property in Bangalore, to a local investor. In June 2017, the Purchaser and EPI have signed revised agreement and agreed that the purchase price will be amended to INR 338 Crores (approximately €47 million) In April 2016 Preliminary sale Agreement was signed to sale Piraeus plot in Greece

#### Debt

Outstanding balance as of December 1, 2017 (adjusted par value including interest)

Series A Bonds: € 48.3 million (NIS 200.6 million)

Series B Bonds: € 70.8 million (NIS 293.9 million)

**Polish Notes**: € 5.1 million (PLN 21.8 million)

Total outstanding debt to Bondholders: circa € 124.3 million

EUR-NIS: 4.15; EUR-PLN: 4.21



#### **Capital Markets & Debt Restructuring**

#### History of corporate debt raisings and bond repayments by the Company

#### The Company raised debt in Israel by issuing marketable bonds and in Poland by private issuance

	Series A Israeli Bonds	Series B Israeli Bonds	Polish Bonds	
	NI	EUR*		
Bond raising	401,850,451	1,483,126,346	15,085,058	
Interest accrued and capitalised 31/12/2013	6,652,927	16,055,759	665,575	
Directly purchased by Plaza - Removed from the cycle	<u>(8,253,378)</u>	<u>(108,993,111)</u>	<u>0</u>	
Bond raising, net	400,249,999	1,390,188,994	15,750,633	
Principal payments over the years	(258,956,728)	(1,227,995,524)	(9,522,913)	
Interest payments	<u>(156,301,935)</u>	<u>-461,355,221</u>	<u>(6,525,625)</u>	
Total payments	(415,258,664)	(1,689,350,745)	(16,048,538)	
Total payments over the years as percentage of total raising, net (%)	103.75%	121.52%	101.9%	

\* 60,000,000 PLN



#### **Projected Cash Flows**

## Bond B approach - distribution according to percentage as in the debt restructuring plan (€ Millions\*)

		1.11-31.12 / 2017	01/2018	02/2018	03/2018	Q4/2018	01/2019	02/2019	H2/2019	H1/2020
	Cash - Opening Balance - HQ	18.2	15.3	14.8	11.3	14.2	3.3	2.6	-1.8	-15.7
	Proceeds from selling trading									
Source	properties**	29.2	6.0	4.9	16.9	2.2	0.0	27.8	8.0	30.7
	Total Sources	47.4	21.3	19.7	28.2	16.3	3.3	30.4	6.2	14.9
	Debentures - principal	29.1***	3.8	6.1	11.8	11.0	0.0	29.6	20.2	13.2
	Debentures - interest	1.4	1.5	1.5	1.4	1.2	0.0	2.0	1.1	0.4
Use	Compensation to Bondholders		0.3							
056	Operational expenses	1.2	0.8	0.8	0.8	0.8	0.7	0.6	0.7	0.6
	Additional accounting costs	0.4								
	Total Uses	32.2	6.5	8.4	14.0	13.0	0.7	32.2	22.0	14.2
	Cash - Closing Balance	15.3	14.8	11.3	14.2	3.3	2.6	-1.8	-15.7	0.7

- (1) Casa Radio please refer to Note 8(5) in the Company's 2016 consolidated financial statements regarding certain issues in respect of the project
- (2) The board and management estimate that there are significant doubts regarding the Company's ability to serve its entire debt according to the repayment schedule
- (3) In case of debt restructuring the company estimated an additional cost of EUR 1.2 million in 2018.

\* Based on exchange rates: EUR-NIS:4.1; EUR-PLN:4.2

\*\* Net amounts received by the company

\*\*\* Subject to the Bondholders and Tel Aviv stock exchange (TASE) approval



#### **Projected Cash Flows**

#### **Bond A approach** - Pro-Rata Distribution (€ Millions\*)

		1.11-31.12 / 2017	Q1/2018	02/2018	03/2018	04/2018	Q1/2019	02/2019	H2/2019	H1/2020
	Cash - Opening Balance - HQ	18.2	14.4	13.9	10.3	12.8	11.8	11.1	9.7	-17.5
	Proceeds from selling trading									
Source	properties**	29.2	6.0	4.9	16.9	2.2	0.0	27.8	8.0	30.7
	Total Sources	47.4	20.4	18.7	27.1	15.0	11.8	38.9	17.7	13.2
	Debentures - principal	30.0***	3.9	6.2	12.1	1.2	0.0	26.3	33.0	12.2
	Debentures - interest	1.4	1.5	1.5	1.4	1.2	0.0	2.3	1.5	0.4
Use	Compensation to Bondholders		0.3							
036	Operational expenses	1.2	0.8	0.8	0.8	0.8	0.7	0.6	0.7	0.6
	Additional accounting costs	0.4								
	Total Uses	33.1	6.5	8.5	14.3	3.2	0.7	29.2	35.2	13.1
	Cash - Closing Balance	14.4	13.9	10.3	12.8	11.8	11.1	9.7	-17.5	0.0

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# THE END

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Received